

**We Believe In Music**  
*North Andover Music Association, Inc.*  
A 501 (c)(3) Corporation

**Tuesday, June 20, 2017 @ 6:30 p.m.**

**Attendance: Kristine Murphy, Senay Abbay, Martin McGrath, Mark Bohrer, Debbie Bohrer, Karen Bussell, Rene Heron, Sue Francoeur, Cheryl Barbato, Karen Bussell, Nancy Koorapaty, Kim Hearst, Dan Cummings, Emily Cummings, Elliot Bruce, Christine Gaede, Linda Burns, Bryan Long, Jen Kookan, Colleen Mongell, Justin Smalley**

- Minutes from May 9, 2017 meeting approved
- **Treasurers Report – Kim Hearst**
  - Current bank balance is \$16,103.00 (This becomes the buffer of cash that we use for the busy fall season's expenses.)
  - We are expecting \$550 from Chipotle fundraiser.
  - Band uniforms returned today. We budgeted \$1620 but we don't have the invoice yet.
  - Car washes – we made \$1824 at the first one and \$348 at the second one.
  - Current budget is at a \$332 deficit if we forgive the remaining \$2950 of the loan that NAMA made to the Music Department.
  - Overall, NAMA brought in \$54,000 this year and spent \$55,000.
  - Treasurer's report was approved.

**Band Director's Report – Justin Smalley**

- He is planning on using the Remind App for communications next year. Both parents and students (or whoever wants to) can use this method. News and announcements will also be posted to the Web site.
- The marching band will compete in 6 NESBA competitions next year.
- Next season's marching band show will require a small budget – probably < \$500.

**Old Business**

- The Music Department Awards Ceremony was discussed with positive remarks made about the new format. Some students were disappointed there was not a full meal offered. Some parents did not know that parents were invited.
- Kim suggested that NAMA not conduct the business meeting to save time. A suggestion was made to invite the parents of award recipients specifically next year. Starting on time should be the goal for next year.

**New Business**

***Mission Statement***

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- **Loan Status:** \$5000 loan was made from NAMA to the Music Department to cover cost over rides from the LA trip. This was because of some combination of 1. Larger than expected expenses and 2. Unpaid trip charges from students. There was discussion that the Live Your Learning Education Fund could perhaps be used as a future funding source for low-income students to attend trips.
  - A motion to forgive the remaining \$2950 of the loan to the Music Department was passed.
- **MB Uniforms:** Currently 17 years old and while in fair shape, they are getting old and requiring more repairs. Additionally, the MB is growing in numbers and close to running out of jackets. New uniforms would cost \$400 – 500 each and we would need ~150, therefore \$60,000 – 75,000. There was discussion on the optimal timing and approach for this type of a capital drive.
  - We would require community involvement such as that involved in the drum purchase a few years ago.
  - Would the school department pay half? If so, would need to be addressed well ahead of time.
  - Since we have no trip planned in '17/'18 should we make a big push this year or make it a long term drive?
  - Would setting a goal to march in the Macy's Thanksgiving Day parade be a catalyst for fundraising? Is this trip feasible?
  - It was decided that the first steps in this process are to 1. Have Justin contact the representative from the uniform company to begin planning and pricing uniforms and 2. Have Martin contact Jim Mealy to discuss getting a commitment for helping to fund the uniforms.
- **Board Members for 2017-18.** There was discussion about several meeting attendees taking on board positions.
  - There was a motion for Kristine Murphy and Brian Long to become co-VP's along with Mark Bohrer, Jen Kooker to become recording secretary, Christine Gaede to become co-website coordinator with Alex Mezzina and Dan Cummings to become the co-volunteer coordinator (for chorus) along with Karen Bussell. Motion was approved.
- **NAMA day at the North Andover Farmer's Market** will be July 16. Kim has asked for NAMA presence that day to stand at a table and help with running the farmer's market. We will distribute marketing materials and possibly have some student performances. Martin's band The Jazz Disciple's will be performing that night on the common.

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- **Seat Cushions:** Senay showed an example. The cost would be \$3.60 each. Several pricing options were discussed.
  - A motion was approved to spend \$1080 to purchase 300 cushions.
- **Restaurant Fundraiser during band camp.** There was discussion regarding which restaurants give more of a donation and have the appropriate space to host what is usually a big post band camp social gathering. We would possibly do a basket fundraiser as well. Senay (?) will explore options.
- **A Knight to Remember fundraiser** will be 11/10/17 at NACC. Senay is looking for silent auction items. There were several suggestions from Colleen and the board and Colleen agreed to help with this aspect of the event.
- **Future NAMA meetings** will need to be held in July, pre-band camp and then a regular night will be established going forward. Martin will communicate options for these meetings.

**AOB**

- Kristine reported that she requested from the front office that waters be supplied for the band during future graduation ceremonies. If this is not possible she offered for NAMA to provide for this.
- Mark circulated a thank you note from Sayde. She was especially appreciative that the color guard was recognized.

**Upcoming Events**

- July 16 – NAMA day at Farmer’s Market
- August 14 – 19 Band Camp

Meeting Adjourned at 8:40

Respectfully Submitted,  
Kristine Murphy

Mark’s Limerick:

From North Andover there once was a band  
And a chorus, just listen they’re grand!  
But modest they were  
Not boastful, no sir!  
Their gift was song and music through the land!

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