

We Believe In Music
North Andover Music Association, Inc.
A 501 (c) (3) Corporation

Tuesday, November 3, 2015 6:30 p.m.

Attendance: Kristine Murphy, Kim Hearst, Nancy Koorapaty, Lauren Stone, Martin McGrath, Karen Bussell, Debbie Bohrer, Senay Abbay, Sue Francoeur, Linda Burns, Tessa Murphy, Justin Smalley, Kim Marroni, Andrea Liacos, Brian Fraser

Minutes from 10/6/2015 Meeting: Tabled until next meeting

Andrea Liacos

Discussed the need for a new piano to replace upright piano that was purchased 6 years ago. Problems include an inadequate humidification system leading to frequently broken strings which leads to the piano constantly out of tune. Andrea discussed that this is a great piano, but it is not durable enough for its current use. Jazz band will now use this piano.

She has found through her connections a Yamaha baby grand piano which is a highly durable piano. The cost is \$9940 which includes a bench, delivery and installation, and initial tuning. She has also priced out a dolly system to move the piano within the building at \$805.10.

NAMA will help with fundraising. Kim H. reported that there is already a pledge of \$2000 from the previous two fifth grade classes at Sargent School. Andrea reported that the NAMS has promised \$2000 toward the piano. Andrea will also ask PTAC for a donation.

Additional funds will be raised through a targeted raffle:

- \$10 X 1000 tickets
- Multiple levels of cash prizes
- Maximum of \$8500 earned
- Tickets sold at 80's night, 5th grade pasta nights, coffee houses, NAMS chorus concerts, NAHS Winter concert, hot chocolate house and other venues
- Ticket will be drawn at family night in February

Additionally, Karen Bussell has two possible corporate donors who will donate up to \$5000.

- Martin will help Karen get the necessary information to these companies to facilitate this.

Brian Fraser – Executive Director of CAM.

Brian discussed how CAM can help the music programs in North Andover with exposure and publicity. He discussed that there is plenty of desirable content from the many performances over the year, and that we could have informational content interspersed with this to get messages out regarding fundraising and other things we do. We do need help with scripting the message,

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designing the angle, and getting the information to the station in a timely manner. We do not have a liaison to the station because our Publicity Chair position is vacant, and so this is a lost opportunity.

- Martin (?) will craft a message to our membership to see if we can get someone to fulfill this role, particularly since Steve D'Onofrio has a graduating senior.
- Kim will pay our \$75 membership dues.

Brian gave his contact information: BFraser@northandovercam.org. The studio is at NAHS and is open daily from 10 – 6.

Treasurer's Report (Kim H.)

- Current balance in checking account: \$28,907.67
 - We are 1/3 of the way through FY.
 - Bank account statement presented for review.
- Operational Budget presented with the following highlights:
 - Membership Dues are way down to \$3280 (\$7280 last year)
 - NESBA proceeds are \$8489 pending bleacher fee which may still be waived.
 - Uniform fee is on target
 - Added \$10,000 for NAMS piano
 - Current projected deficit is \$1121
- Kim asked that board members join with at least \$10 donation
- Discussion re: fewer bands participating in competitions overall therefore smaller numbers in ours.

Chorus director's report delivered by Tessa Murphy (see printed addendum)

- Uniforms: It was decided that the boys will fill out the uniform form with their estimated size and the pants will be ordered a bit large so they can be temporarily hemmed.
- Labels in dresses are all done.

Band Director's Report: (via Email)

- Mr. Smalley extended a thank you to all for a great marching season.
- FB game this week. Report time 6:15
- Thanksgiving game report time @ 9:00. Andover is bringing their band so we will do the show unless it snows.
- Veterans Day parade 11/11 @10:00 – 11:30. Report time 9:00.
- Senior Districts will begin set up the night before and should wrap up by 4:00
- Justin inquired whether he should ask for a donation for the band to play in Santa parade.
 - Karen or Senay will ask the Merchants Association

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- Winter Concert, Dec 17 – we will have a limited number of poinsettias for the stage and will sell them after the concert.

Old Business

Marching Band Season

- Justin reported that we can sell the color guard uniforms and the flags.
- End of marching season gathering will be scheduled for December 11th. This is usually a dessert and dance event.
- Martin and Kim reported that they were reimbursed for ~\$200 for parts/wheels for carts, \$85 for panels and \$76 for truck to get panels. *Approved by the board.

New Business:

- Chorus Dresses – previously discussed
 - Nancy will explore getting garment bags for chorus uniforms.
- Bleacher Fee – On agenda for November 12 school committee meeting to ask for waiver for \$189
- District Auditions
 - Concessions discussed. Kristine to ask for use of pizza warmer and will ask Terry Holland for discount on pizza.
 - We could use a few more coke, sprite and 2 oz chips. Donations greatly appreciated and please let Kristine know if you bring anything in.
- 80's Party
 - ~50 tickets sold but only ~10 from online account.
 - Senay encouraged board members to buy their tickets and spread the word.
 - Photo booth is doubtful because of the \$700 cost. Would rather take pictures ourselves.
 - Still need to contact NAMS Alumni and NAMS parents (can be done through Chris Nelson)
- NAMA Awards Dinner
 - After discussion will book for Monday after graduation

Upcoming Events

- **Nov 6 – Football game**
- **Nov 11 – Veterans Day Parade**
- **Nov 14 – Senior District Auditions**
- **Nov 14 – 80's party**

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- **Nov 26 – Thanksgiving Day Game**
- **Nov 28 – North Andover Santa Parade**
- **Dec 1 – NAMS Chorus Concert**
- **Dec 17 - NAHS Winter Concert**
- **Dec 18 – NAMS Hot Chocolate House**

AOB

- Lauren will make a sign up genius for baskets for Winter Concert
- Karen will order scarves
- Football game chaperone and parade sign up genius are going up soon.
- Lauren noted that there were some student behavior issues at Reading competition which were handled immediately.
- Black socks and gloves have been in high demand this year. Attempts have been made to keep track of what is handed out, but in the future we may need to charge additional \$5 for gloves.

Meeting Adjourned at 9:10
Next meeting December 1, 2015

Respectfully Submitted,
Kristine Murphy

Addendum:

Choral Report

1. Yankee Candle
 - a. We sold over \$25,000 worth of it!
 - b. Don't have a delivery date yet—but will most likely be in 2 weeks or so. There's a 4-week lead time from the time they receive our order... which was a week and a half ago.
2. Uniforms
 - a. Scarlet and Black Singers received dresses
 - b. All men got their tuxes back—but some parts for new guys need to be ordered

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- c. Mrs. Durkin and the girl chorus officers are fitting all of the girls in Concert Choir this week after school.
 - d. Once we know who fits into what, we will know how many we need to order
 - e. Boys need to be measured for tuxes—it is really difficult to find pieces that fit them all exactly how they should.
 - i. I don't feel comfortable measuring them... will need help with this
 - ii. Can be done after school or during the concert choir period.
 - f. Once we have everyone measured, we can order them. Tuxes take a few weeks, so it's time sensitive.
3. Next Week's Performance
- a. Thompson
 - i. Students in Scarlet and Black Singers will be performing "God Bless America" with the students at the Thompson school. The elementary students are beyond excited!
 - b. Veterans Day Ceremony
 - i. Scarlet and Black Singers were asked by Ted Tripp to participate in the Veterans Day Ceremony on Wednesday. We will be singing "God Bless America".
4. Sal's Fundraiser
- a. We are hosting a fundraiser at Sal's on Tuesday, November 10th from 5-8. 15% of what is earned will go towards the general trip fund. Justin spoke with the manager and we should have a flyer ASAP.
5. Senior Districts
- a. We set up a Sign-Up Genius for helpers for the day. Only student helpers are needed on my end. It was opened to the band kids first, and will open to the chorus kids today.
 - b. 4 jazz, 1 strings, 27 voice, 12 band auditioning!!
6. 7th/ 8th Grade Parent Night- Thursday, November 19
- a. Scarlet and Black Singers will be performing on the stage before the parents leave to tour the school. We will be performing our Romanian folk song... which the kids love!
7. Coffee House
- a. Coffee House is on Friday, December 4th from 7-10 in the cafeteria.

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- b. Students will have the opportunity to sell tickets early to earn money towards their trip. They will get ½ of the money from their ticket presale. Each student gets 5 to start, and can get more if they sell them all.
8. Caroling
- a. NA Tree Lighting- Sunday, November 29
 - i. Students from the chorus will lead the town in caroling
 - b. Rogers Spring Hill Farm- Saturday, December 5th
 - i. We did this last year and were asked back. We will get donations towards the trip fund.

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