

We Believe In Music
North Andover Music Association, Inc.
A 501 (c) (3) Corporation

Tuesday, October 6, 2015 7:00 p.m.

Attendance: Kristine Murphy, Kim Hearst, Nancy Koorapaty, Lauren Stone, Mark Bohrer, Martin McGrath, Karen Bussell, Debbie Bohrer, Senay Abbay, Alex Mezzina, Sara Durkin, Danny Holman, Sue Francoeur, Tally Abernathy

Minutes from 9/7/2015 Meeting: Approved.

Treasurer's Report (Kim H.)

- Current balance in checking account: \$22,254.00 as of 9/30.
 - Large number of deposits last month.
 - Bank account statement presented for review.
- Operational Budget presented with the following highlights:
 - Many unknowns re: NESBA show. Projected income of \$8500 – 9000 pending accounts payable from police, fire, kitchen, custodian and possibly bleacher fee.
 - Memberships are down to only \$2580.00 due to less aggressive circulation of the membership letter this year. Will focus on this again in January with membership drive and drive for “trip only” donations. There was discussion on strategies to increase membership participation
 - Currently we are at a \$1500 deficit depending on NESBA proceeds.

Chorus director's report

- Full Chorus to perform at Friday's game with pizza party beforehand at 5:30. It is also 8th grade band night, so there will be pizza for 8th graders as well.
 - Sara to get details on pizza amount and allergies.
 - Martin to order pizza. Senay will pick up.
 - Will serve leftover water from NESBA.
 - Volunteer coordinators will get a sign up genius out for helpers.
- S&B will perform with the US Air Force Band on Friday 10/16 @ 7:00 at Andover High.
 - Uniforms for this will be passed out on Tuesday @ 3:30 after rehearsal.
- There will be auditions next week for a Women's Choir. This is an effort to accommodate more girls than can fit into S & B. Sara is looking into having it added to the schedule next year.
- Trip deposits were due 2 weeks ago. There are still a few straggling in. Current number of attendees is 205.
 - We will need 20 – 21 chaperones and the meeting for interested chaperones will be in January. Sara has spoken to a few parents for whom this is a problem.
 - Sara reviewed some trip details which will include 5 busses (Yankee), a BBQ, ghost tour, performance day, dinner/dance cruise, Busch Gardens and an awards ceremony.

Mission Statement

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Band Director's Report: (via Email)

- Mr. Smalley extended a thank you to all for a great NESBA Show.
- Scenery was donated to us by the Spartans. Mr. Smalley is looking for donations of paint and brushes.
- Details were discussed re: rental of truck for pit equipment at competitions.

Old Business:

- NESBA Recap
 - Great chorus participation! Next year, consider having chorus kids ask their parents to help.
 - Kim reported that talking directly to chorus helped with recruitment of volunteers.
 - Next year – more help at east and center gates, ticket person at lower east gate, have ticket takers report/start earlier.
 - Preliminary income: 50/50 - \$512, Gate - \$5950, Concession – \$3809.75
 - There were difficulties with communication. Need more radios next year.
 - Concessions reported some difficulties producing enough hot food and drinks because of the cold and windy conditions. Also speculated that sales were down a bit because of the weather and a smaller and shorter show.

New Business:

- 80's Party
 - Senay circulated a flyer for feedback. Tickets will available through him or will set up account on line.
 - Budget presented with \$5000 income (\$25 for 200 people) and \$2350 in expenses that were discussed. Many costs are still unknown including DJ, photo booth etc.
- Point system related to the trip
 - Sara reported that she has been using this system for a few years in which students can earn 1 point for each hour of volunteering. Each point is worth \$3 towards the trip. This is an effort to have students take more responsibility for funding their own trip and to help those who have to pay their own way. Information about this program has been distributed through students (as opposed to parents) in an effort to foster responsibility.
 - The funding source for this effort is from the summer coffee house and other fundraisers that Sara runs.
 - This opportunity is also offered to band students when they are able to volunteer, such as for District auditions which will happen on November 13 and 14.
- Piano at NAMS

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- Andrea Liacos is requesting that a new baby grand piano be purchased for NAMS because of repeated problems with the current piano. She has found a durable piano for \$10,000 and has begun fundraising to make the purchase over the next year.
- Martin met with Andrea and Dr. McQuade and discussed that NAMA can help with promotion of fundraising, communication, volunteer support and can run the funds through our non-profit organization and write the check for the purchase.
- We are looking at several fundraising options including targeted raffles or concessions at NAMS concerts.
- There is an All Town Chorus Concert being planned for this year.
- The board questioned whether there is any money budgeted in the school department to help with this purchase.
- Martin suggested that a heavy duty dolly be part of the purchase.
- A vote was approved to support the fundraising for the piano.
- Color Guard Uniforms were purchased for \$505. They look great!
- Chorus uniforms will need to be organized after the S & B uniforms are given out next week.
- T-shirts are all delivered for the band. They are ready for the chorus. The process of ordering jackets and shirts needs to be moved up next year!

Upcoming Events

- **Oct 9 - Football Game/Chorus Pizza/8th Grade Night**
- **Oct 17 - MICCA Wakefield**
- **Oct 23 - Football Game**
- **Oct 24 - NESBA Reading**
- **Oct 25 - MICCA Finals**
- **Nov 1 - NESBA Finals**
- **Nov 14 - Senior District Auditions**
- **Nov 14 - NAMA Prom**

Meeting Adjourned at 9:30

Next Meeting is November 3, 2015 at 6:30

Respectfully Submitted,
Kristine Murphy

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